## TargetRetail

stock.

PAID SEARCH **POWERED BY** TARGETRETAIL

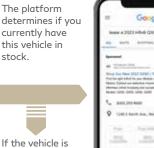


# **TARGETRETAIL SEARCH**

### **HOW IT WORKS**



A consumer searches for a vehicle online with specific intent.





Your Retailer's customized ad, featuring your in-stock inventory and offers, is shown as a top result.



Traffic is sent to relevant SRP page on your website.

### CUSTOM PMA GEOTRACING

TYPICAL GEOTARGETING



Broad and lacking any audience focus.

# In-Market ÷ Owners

Powered by TargetRetail's PVE customer data modeling, we focus Google's targeting to show ads to prioritized customers who are in-market to purchase within the next 90 days.

### WHY TARGETRETAIL SEARCH?

### The TargetRetail Platform Will...

#### **IDENTIFY IN-MARKET PROSPECTS**

The platform identifies prospects in your PMA who are in-market for your inventory and serves them a highly targeted custom ad.

#### **RETAIN CURRENT CUSTOMERS**

The platform identifies your current owners who are searching and ensures your ad appears first to help prevent defection.

#### **ONLY ADVERTISE IN-STOCK VINs**

Our creative is customized to the prospect's intent and prominently features your Retailer's realtime inventory.

#### **DFI IVFR RESULTS ON** DEMAND

All performance metrics and conversion & sales data are available 24/7 in the portal.



Higher Quality Leads



Lower Cost Per Acquisition



More Vehicles Sold

Powered by: <u>Zosilon°</u>

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#### CUSTOM PMA GEOTRACING

Prospect

clicks on

vour ad.

## 



### **RESULTS ON DEMAND**

Our results dashboard is available 24/7 directly in the portal, allowing you to easily gain quick insights that matter most in real time. You can easily view:

- Website Form Completions
- Phone Calls
- Clicks & Impressions
- Top-Performing Ads & Keywords
- Plus Many More KPIs



### **KEY PRODUCT FEATURES**



- In-Market Audience Boost
  Owner Prioritization
  DMS & OEM Data Integration
- Certified Google Customer
  Match Partner

**CREATIVE** 

Dynamically Created

Inventory-Driven Ads

Location Ad Extensions

and More



Optimized Keyword Coverage

- Retailer Name & Location
- Keyword Intent Strategy
- New, Used & CPO Supported

SUPERIOR ACCOUNT SUPPORT

Monthly Strategy Calls

Dedicated Support Team

Epsilon Marketing Consultant



#### PERFORMANCE MEASUREMENT

- Included Call TrackingTransparent Reporting
- Iransparent Reporting
- Performance Dashboard
  Updated Daily



- Custom PMA Geotracing
- Google Conversion Setup
  - TargetRetail Platform Integration

### **SEARCH FLAT-FEE PACKAGES**

PACKAGE	MONTHLY FEE	MEDIA BUDGET	
BASE	\$399	UP TO \$1,999	
SILVER	\$799	\$2,000-\$3,999	
GOLD	\$1,299	\$4,000-\$6,999	
PLATINUM	\$2,100	\$7,000+	